

# WISE INVESTMENT LIMITED - INCOME

Pershing

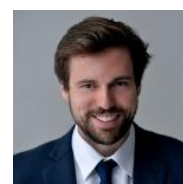
## MONTHLY FACTSHEET

all data as at 31st October 2024

### PORTFOLIO OBJECTIVES AND STRATEGY

The Wise Income Model Portfolio is designed for clients who are looking for a level of income plus capital growth in line with the MSCI PIMFA Growth index over a 5 to 10-year period. We aim to achieve this by investing in a select and focussed list of funds (unit trusts, investment trusts and OEICs), with diversification across geography, asset class and investment style. These funds invest in real assets, such as company shares (listed both in the UK and overseas), property, fixed interest and cash. The Portfolio aims to provide income of 3.5% or more per year. The Portfolio invests 60-100% in 'medium' risk assets, such as shares and property and can include up to 20% in 'high' risk assets such as shares in specific countries and industries. The Portfolio can also invest up to 40% in 'lower' or 'minimal' risk assets such as higher quality company debt and cash. We therefore consider the portfolio to be suitable for those willing to adopt a medium risk profile.

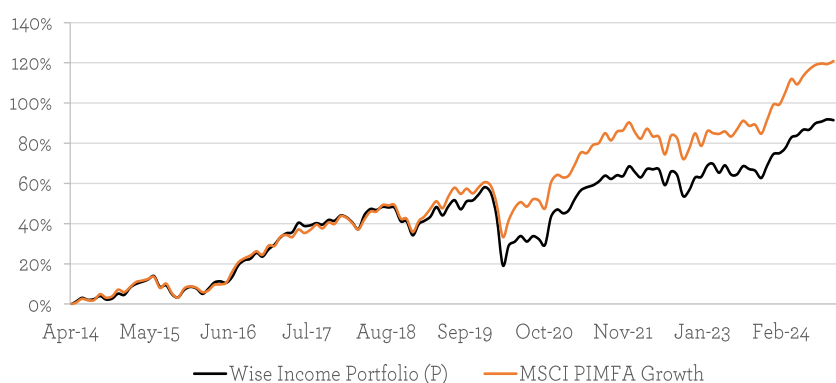
### PORTFOLIO MANAGEMENT

**WILLIAM GEFFEN**
**Head of Investment  
Management**

William joined Wise Investment in November 2023 and has 4 years' experience in managing equity funds. His main responsibility is the selection of suitable investments for portfolios and ensuring our investment service meets your requirements.

William successfully passed all three level of the Chartered Financial Analyst (CFA) exams gaining the qualification in 2021.

### PERFORMANCE SINCE LAUNCH (using month-end data)



### Key Portfolio Details

Launch Date	9th April 2014
Holdings	11
Historic Yield <sup>1</sup>	4.1%
Yield Target	3.5%+
Volatility <sup>2</sup>	8.3%
Benchmark	MSCI PIMFA Growth
Model OCF <sup>3</sup>	0.7%
Service Charge <sup>4</sup>	2.0%

### CUMULATIVE PERFORMANCE

	1m	3m	6m	1yr	3yr	5yr	Launch
Wise Income Portfolio (P)	-0.2%	0.8%	4.1%	17.7%	16.7%	26.3%	91.4%
MSCI PIMFA Growth	0.7%	0.9%	5.5%	19.5%	18.9%	42.4%	120.9%

### DISCRETE ANNUAL PERFORMANCE

	31/10/2023	31/10/2022	31/10/2021	31/10/2020	31/10/2019
	31/10/2024	31/10/2023	31/10/2022	31/10/2021	31/10/2020
Wise Income Portfolio (P)	17.7%	3.9%	-4.6%	26.7%	-14.6%
MSCI PIMFAGrowth	19.5%	4.2%	-4.6%	25.9%	-4.8%

### Contact Details

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Website: [www.wiseinvestment.co.uk](http://www.wiseinvestment.co.uk)

All data used on this factsheet is supplied by Financial Express. Rounding may result in charts and tables not adding up to 100% in displayed data. Performance is based on total returns on a bid-to-bid basis, net of UK dividend tax credits and is calculated referencing a model portfolio. Actual portfolio statistics may differ because of investment performance, cash movements, transaction costs and the timing of sales and purchases within the portfolio. Quoted performance does not include fees levied by Wise Investments Ltd or any fees from custodial services. Service fees will apply. Past performance is not a reliable indicator of future results. This document should not be construed as an investment recommendation.

<sup>1</sup> The Historic Yield is the weighted average yield of the model based on the model's current constituents

<sup>2</sup> Volatility is the annualised monthly volatility of the model portfolio to the most recent month end over a 3 year period or since launch if this period is less than 3 years

<sup>3</sup> The Model OCF calculates the annual charges levied by the underlying fund holdings according to the model portfolio weights

<sup>4</sup> The Service Fee incorporates the model OCF, the standard non-tiered annual fees levied by Wise Investments Limited and custodian fees, of which this is the highest possible fee. Further details of these charges are disclosed to clients investing in the model portfolios.



## MONTHLY COMMENTARY

October was a very mixed month for investors in the UK. The main source of return in the market came from a rapid depreciation of the British pound, especially vs the dollar, with the dollar strengthening more than 4% against the pound. This meant that despite the US market being down slightly in dollar terms, it appreciated 3.5% in sterling terms, driving the broad global equity index up 2.3%. Europe lagged despite euro strength vs GBP (up 1.5%), with the index down 1.9%.

The chief reason for the weak pound was likely around the UK autumn budget which sent yields higher due to higher anticipated public borrowing. This in turn pushed the pound down due to strained demand for GBP assets. The UK equity market also lagged, anticipating a hit to earnings from the new budget, primarily from the rise in employer NI payments.

The rise in interest rates also created turbulence in bond markets with the UK GILT index falling 2.7%, inflation linked bonds down 2.3% and corporate bonds down 1.1%.

Looking forward, the big upcoming event in November is of course the US election on the 5th and therefore no doubt lots to talk about in the November commentary. This event combined with ongoing earnings will likely cause a fair bit of upcoming volatility.

The Income model returned -0.23%, behind the 0.66% return for the benchmark (PIMFA Growth). In equity markets, the constraint of the model needing to produce significant yield pushes it towards more mature sectors and businesses, with either more defensive or cyclical exposure (rather than growth). This in turn means that the model tends to outperform when those sectors do well - as they did this month.

The notable underperforming positions were the Teviot UK Smaller Companies fund which returned -1.9%, the Artemis Smart GARP Global Emerging Markets fund returning -1.9% and the CT property fund returning -3.3%.

We made no changes to the portfolio this month. Strategically, we continue to favour a strategy of strong core global equity exposure moderated by higher quality and shorter dated bonds in the fixed income portion of the portfolio.

However, in terms of tactical positioning, we have a solid 15% position in the JOHCM UK equity income fund to capture the substantial discount we see in the traditional "deep value" parts of the UK market, and a 5% into a position in the Teviot UK smaller companies fund to take advantage of the attractive valuations and dynamics of that part of the domestic market - an area where other larger institutional investors are unable to access due to liquidity constraints.

We also have small 5% exposure to emerging markets through the impressive Artemis SmartGARP Global Emerging Markets fund to capture the extreme discount emerging markets currently trade at compared to developed market equities.

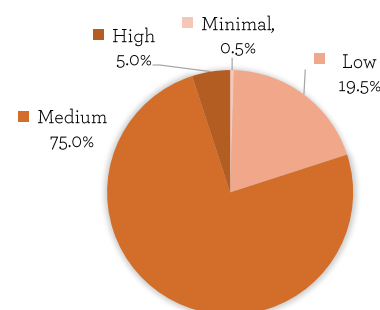
Additionally, we retain positions in the CT property fund and BNY Mellon Infrastructure income funds, as we continue to see value in these down beaten asset class as shown by the large net asset value discounts in listed real estate trusts and infrastructure companies.

The income model remains a bit behind its benchmark on a 1yr and 3 yr basis, returning 17.7% and 16.7% respectively (vs 19.5% and 18.9% for the MSCI PIMFA Growth benchmark) however it is worth noting that this return has been achieved with significantly lower volatility than the benchmark, protecting investors from excessive price movements and maintaining their income-earning power.

## HOLDINGS

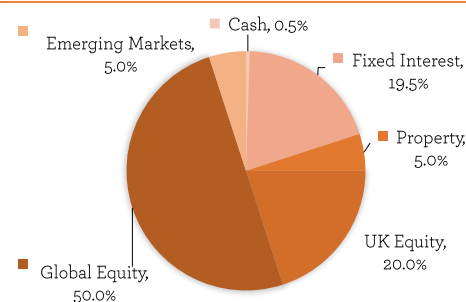
Name	Weight	OCF
TwentyFour Asset Backed Opportunities	10.0%	0.74%
TwentyFour Corporate Bond	9.5%	0.36%
JOHCM UK Equity Income	15.0%	0.66%
VT Teviot UK Smaller Companies	5.0%	0.90%
BNY Mellon Global Income	10.0%	0.82%
BNY Mellon Global Infrastructure Income	10.0%	0.53%
WS Evenlode Global Income	15.0%	0.54%
Guinness Global Equity Income	15.0%	0.79%
CT Property Growth & Income	5.0%	1.07%
Artemis Global Emerging Markets	5.0%	0.86%
Cash	0.5%	0.00%

## ASSET RISK



For Asset Risk Category definitions see the Wise Investment Risk Appendix, supplied to investors in the model portfolios.

## ASSET ALLOCATION



### IMPORTANT INFORMATION

Portfolio returns from the Wise Investment Model Portfolio Service will be subject to investment market fluctuations and there is no guarantee that the portfolio objectives, including any income targets, will be achieved. Where income is received as dividends, these will be automatically reinvested in the Model Portfolio, which may result in the Model Portfolio returns being higher than what a client portfolio can actually achieve. The performance will be reduced by the withdrawal of income and the impact of the ongoing charges and portfolio transaction costs. The charges can vary. Prices of funds and the income from them may fall as well as rise and investors may not get back the amount originally invested. Consequently, an investment into this portfolio should be considered for a 5 to 10 year period. The funds may invest in higher-yielding or non-investment grade bonds. The funds may hold investments denominated in currencies other than sterling. Changes in exchange rates will cause the value of these investments and the income from them to rise or fall. The funds can use derivatives for investment purposes. These instruments can be more volatile than investment in equities or bonds. Every effort is taken to ensure the accuracy of the data used in this document, but no warranties are given. Wise Investment has expressed its own views and these may change. The data contained in this document has been sourced by Wise Investment and should be independently verified before further publication or use. Wise Investment is a trading brand of Wise Investments Ltd. Wise Investments Ltd is authorised and regulated by the Financial Conduct Authority. Ref no. 230553.

