# WISE INVESTMENT LIMITED - INCOME

Pershing



### MONTHLY FACTSHEET

all data as at 30th November 2024

# PORTFOLIO OBJECTIVES AND STRATEGY

The Wise Income Model Portfolio is designed for clients who are looking for a level of income plus capital growth in line with the MSCI PIMFA Growth index over a 5 to 10-year period. We aim to achieve this by investing in a select and focussed list of funds (unit trusts, investment trusts and OEICs), with diversification across geography, asset class and investment style. These funds invest in real assets, such as company shares (listed both in the UK and overseas), property, fixed interest and cash. The Portfolio aims to provide income of 3.5% or more per year. The Portfolio invests 60-100% in 'medium' risk assets, such as shares and property and can include up to 20% in 'high' risk assets such as shares in specific countries and industries. The Portfolio can also invest up to 40% in 'lower' or 'minimal' risk assets such as higher quality company debt and cash. We therefore consider the portfolio to be suitable for those willing to adopt a medium risk profile.

### PORTFOLIO MANAGEMENT



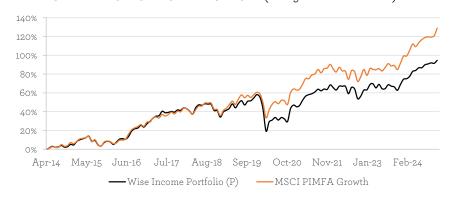
WILLIAM GEFFEN
Head of Investment
Management

William joined Wise Investment in November 2023 and has 4 years'

experience in managing equity funds. His main responsibility is the selection of suitable investments for portfolios and ensuring our investment service meets your requirements.

William successfully passed all three level of the Chartered Financial Analyst (CFA) exams gaining the qualification in 2021.

# PERFORMANCE SINCE LAUNCH (using month-end data)



# Key Portfolio Details

Launch Date	9th April 2014
Holdings	11
Historic Yield¹	4.0%
Yield Target	3.5%+
Volatility <sup>2</sup>	8.3%
Benchmark	MSCI PIMFA Growth
Model OCF3	0.7%
Service Charge <sup>4</sup>	2.0%

### **CUMULATIVE PERFORMANCE**

	1m	3m	6m	1yr	3yr	5yr	Launch
Wise Income Portfolio (P)	1.6%	2.0%	4.2%	15.2%	18.9%	25.9%	94.6%
MSCI PIMFA Growth	3.7%	4.2%	7.2%	19.5%	22.8%	44.8%	129.0%

# Contact Details

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# DISCRETE ANNUAL PERFORMANCE

	30/11/2023	30/11/2022	30/11/2021	30/11/2020	30/11/2019
	30/11/2024	30/11/2023	30/11/2022	30/11/2021	30/11/2020
Wise Income Portfolio (P)	15.2%	3.7%	-0.5%	14.3%	-7.3%
MSCI PIMFAGrowth	19.5%	3.7%	-0.8%	16.2%	1.4%

All data used on this factsheet is supplied by Financial Express. Rounding may result in charts and tables not adding up to 100% in displayed data. Performance is based on total returns on a bid-to-bid basis, net of UK dividend tax credits and is calculated referencing a model portfolio Actual portfolio statistics may differ because of investment performance, cash movements, transaction costs and the timing of sales and purchases within the portfolio. Quoted performance does not include fees levied by Wise Investments Ltd or any fees from custodial services Service fees will apply. Past performance is not a reliable indicator of future results. This document should not be construed as an investment recommendation.

- 1 The Historic Yield is the weighted average yield of the model based on the model's current constituents
- 2 Volatility is the annualised monthly volatility of the model portfolio to the most recent month end over a 3 year period or since launch if this period is less than 3 years
- 3 The Model OCF calculates the annual charges levied by the underlying fund holdings according to the model portfolio weights
- 4 The Service Fee incorporates the model OCF, the standard non-tiered annual fees levied by Wise Investments Limited and custodian fees, of which this is the highest possible fee. Further details of these charges are disclosed to clients investing in the model portfolios.





#### MONTHLY COMMENTARY

November was broadly a very good month for investors. The key catalyst was of course the US election, which was both decisive and largely seen as favourable to markets, or at least US equities, with expected tax cuts, deregulation and a generally "Business Friendly" environment for US businesses. This saw the US market jump the following day and then continue to climb, returning over 7% in sterling terms in the month, with around 1% of that coming from dollar strengthening. With US equities making up the majority of the world market, the world index was itself propelled upwards over 5%.

Elsewhere the picture was more mixed. The UK market had a decent month (although nothing quite like the US), and rose about 2.5%, with UK stocks benefitting from general enthusiasm for global equities and as an unlikely target of US tariffs. Japan was similar, with its market up 1.8%.

The same cannot be said for Europe and Emerging Markets (predominately China) who are very much in the crosshairs for potential tariffs off the back of Trump's "America First" approach, causing their markets to drop 1.5% and 2.5% respectively.

In fixed income UK yields came down a bit prompting a decent return for bonds. The Gilt index rose 1.8%. Corporate bonds and high yield bonds lagged returning 1.4% and 0.8% respectively, both having slightly less exposure to interest rates, and more exposure to credit spreads which widened slightly.

Property had a weak month, with the listed index down 0.5% and the direct holding index down 0.8%.

Looking forward, US equities now trade at a similar valuation to their previous peak in 2021 – and while there is cause for optimism (Productivity gains from new technologies like AI, a business-friendly president, better than expected economic output + growth) these valuations do give us pause, particularly due to the weight of the US market in global portfolios. We do however see value in pockets like the UK, emerging markets and sectors like healthcare.

Similarly, while yields are high for bonds, credit spreads are very narrow at the moment, meaning that investors aren't being well compensated for the additional credit risk – this does depend on the interpretation of absolute safety in government bonds which are themselves looking increasingly shaky in a world of populists touting high spend and low tax. Here we do still see value in low duration high quality bonds, and ABS (Asset Backed Securities) with some added duration as necessary.

The Income model returned 1.6%, behind the 3.7% return for the benchmark (PIMFA Growth). In equity markets, the constraint of the model needing to produce significant yield pushes it towards more mature sectors and businesses, with either more defensive or cyclical exposure (rather than growth). This in turn means that the model tends to outperform when those sectors do well – as they did this month.

We made no changes to the portfolio this month. Strategically, we continue to favour a strategy of strong core global equity exposure moderated by higher quality and shorter dated bonds in the fixed income portion of the portfolio.

However, in terms of tactical positioning, we have a solid 15% position in the JOHCM UK equity income fund to capture the substantial discount we see in the traditional "deep value" parts of the UK market, and a 5% into a position in the Teviot UK smaller companies fund to take advantage of the attractive valuations and dynamics of that part of the domestic market – an area where other larger institutional investors are unable to access due to liquidity constraints.

We also have small 5% exposure to emerging markets through the impressive Artemis SmartGARP Global Emerging Markets fund to capture the extreme discount emerging markets currently trade at compared to developed market equities.

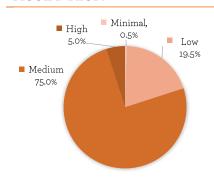
Additionally, we retain positions in the CT property fund and BNY Mellon Infrastructure income funds, as we continue to see value in these down beaten asset class as shown by the large net asset value discounts in listed real estate trusts and infrastructure companies.

The income model remains a bit behind its benchmark on a 1yr and 3 yr basis, returning 15.2% and 18.9% respectively (vs 19.5% and 22.8% for the MSCI PIMFA Growth benchmark) however it is worth noting that this return has been achieved with significantly lower volatility than the benchmark, protecting investors from excessive price movements and maintaining their income-earning power.

### **HOLDINGS**

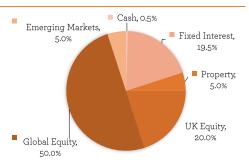
Name	Weight	OCF
TwentyFour Asset Backed Opportunities	10.0%	0.74%
TwentyFour Corporate Bond	9.5%	0.36%
JOHCM UK Equity Income	15.0%	0.66%
VT Teviot UK Smaller Companies	5.0%	0.90%
BNY Mellon Global Income	10.0%	0.82%
BNY Mellon Global Infrastructure Income	10.0%	0.53%
WS Evenlode Global Income	15.0%	0.54%
Guiness Global Equity Income	15.0%	0.79%
CT Property Growth & Income	5.0%	1.07%
Artemis Global Emerging Markets	5.0%	0.86%
Cash	0.5%	0.00%

### ASSET RISK



For Asset Risk Category definitions see the Wise Investment Risk Appendix, supplied to investors in the model portfolios.

### ASSET ALLOCATION



### IMPORTANT INFORMATION

Portfolio returns from the Wise Investment Model Portfolio Service will be subject to investment market fluctuations and there is no guarantee that the portfolio objectives, including any income targets, will be achieved. Where income is received as dividends, these will be automatically reinvested in the Model Portfolio, which may result in the Model Portfolio returns being higher than what a client portfolio can actually achieve. The performance will be reduced by the withdrawal of income and the impact of the ongoing charges and portfolio transaction costs. The charges can vary. Prices of funds and the income from them may fall as well as rise and investors may not get back the amount originally invested. Consequently, an investment into this portfolio should be considered for a 5 to 10 year period. The funds may invest in higher-yielding or non-investment grade bonds. The funds may hold investments denominated in currencies other than sterling. Changes in exchange rates will cause the value of these investments and the income from them to rise or fall. The funds can use derivatives for investment purposes. These instruments can be more volatile than investment in equities or bonds. Every effort is taken to ensure the accuracy of the data used in this document, but no warranties are given. Wise Investment has expressed its own views and these may change. The data contained in this document has been sourced by Wise Investment and should be independently verified before further publication or use. Wise Investment is a trading brand of Wise Investments Ltd. Wise Investments Ltd.

